



PA FOUNDATION

2015 Annual Report

OUR MISSION

Our Core Purpose

The PA Foundation's mission is to empower PA engagement in philanthropic programs that improve health.

OUR VISION

Our Picture of the Ideal Future

All PAs are inspired to use their talents, time and treasure to give back.

OUR VALUES

What We Stand For

- **Making a Difference** – PAs are passionate about and committed to delivering tangible results that make a positive difference in people's health.
- **Inspiring the Next Generation** – PAs are committed to ensuring that PA students have opportunities to contribute and serve.
- **Supporting Patient Education** – PAs recognize the value of engaging patients in their own healthcare.

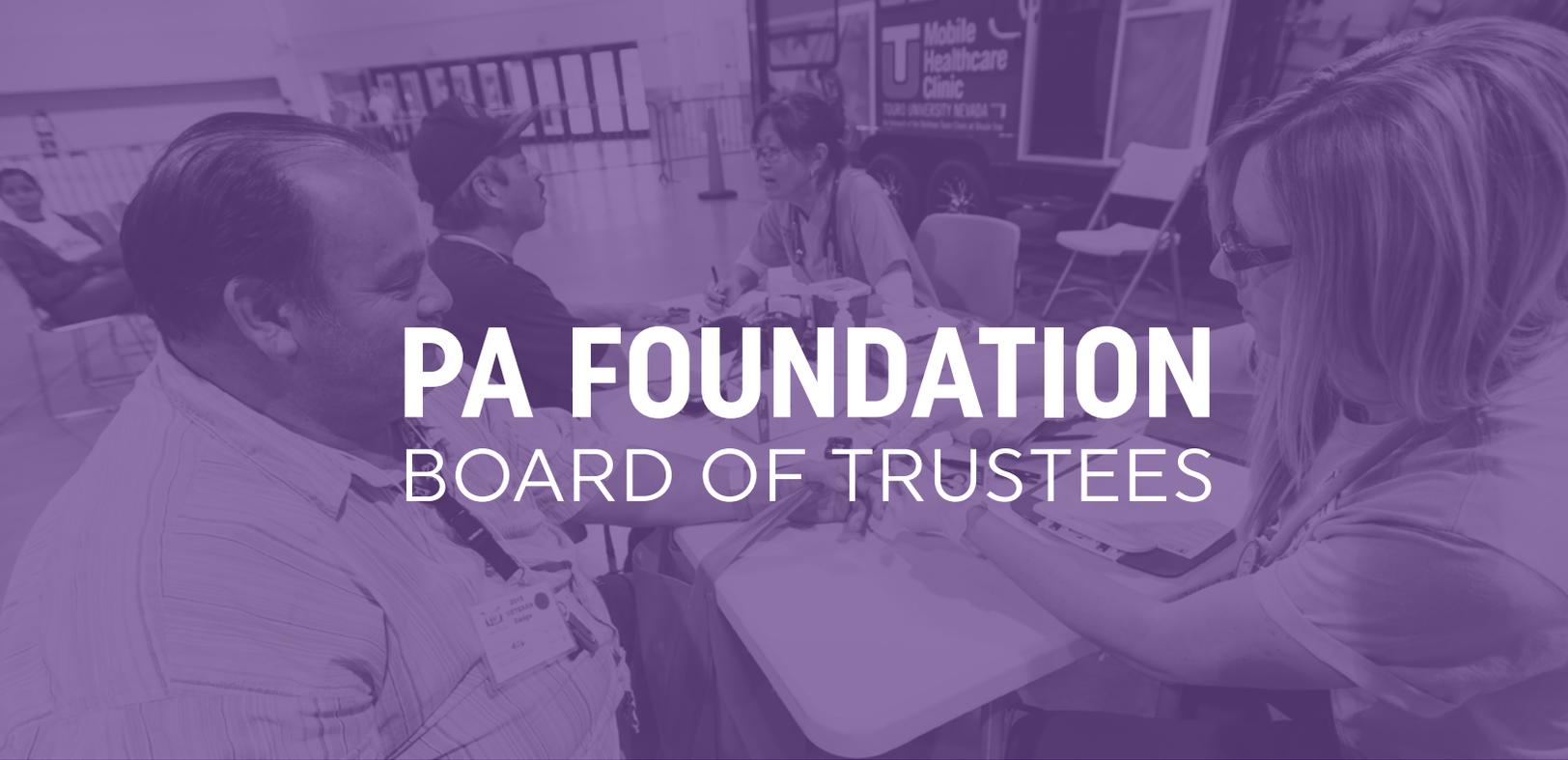
OUR GOALS

Our Focus for the Next Three Years

Goal 1: Expand opportunities for PAs to give back.

Goal 2: Support PA efforts to engage patients in their own healthcare.

Goal 3: Establish a sustainable business model to support the new PA Foundation strategic direction.



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Dear friends and peers of the PA profession,

It is an exciting time for the PA community and a true honor to serve as president of the PA Foundation Board of Trustees.

Our mission statement sums up what the PA Foundation is all about: empowering PA engagement in philanthropic programs that improve health. We're here to provide opportunities for PAs and PA students to philanthropically support patients in their local communities and in areas with healthcare needs around the world.

The Board and I are inspired by the work of our grant recipients. These PAs and PA students are selflessly engaging with patients who may not otherwise have access to the care they need. Through them our Foundation is helping underserved populations in many environments: rural community health clinics, inner-city mobile health units, migrant worker camps, and a variety of communities overseas that lack access to quality medical care. These PAs are serving patients in need with a mix of compassion and medical expertise. They make us proud to be PAs.

We're equally inspired by the PA students applying for our scholarships. We have applicants in record numbers who not only demonstrate high academic performance, but are also clearly passionate about healthcare and the needs of patients.

I'm encouraged by the response from our donors to our strategic plan and proud of the accomplishments the Foundation has made in the last year. Looking forward, we are positioned for growth and we are actively seeking new opportunities to demonstrate the vital role PAs play in a rapidly changing and complicated healthcare marketplace.

Thank you for your support in helping us accomplish our mission,

A handwritten signature in black ink that reads "Richard Rohrs". The signature is written in a cursive, flowing style.

Richard C. Rohrs, PA-C
2015-2016 President

Dear PA Foundation friends,

Reflecting back on the past year, I'm excited about the progression of the PA Foundation. It was a transitional year, as the organization embarked on its new strategic plan, experienced staff changes, and introduced a new grant program.

The dedicated PA Foundation Board of Trustees very thoughtfully worked through a strategic planning process. During this exercise they learned a lot about what our donors and the PA community believe is most important for the Foundation to pursue. Through one-on-one interviews and electronic surveys, we learned that the PA community is most inspired by providing access to innovations in patient care. With that knowledge, the Trustees established three goals for the organization:

1. Expand opportunities for PAs to give back;
2. Support PAs' efforts to engage patients in their own healthcare by providing educational resources;
3. Develop a sustainable revenue structure.

These goals inspired the Foundation to introduce IMPACT Grants, a new philanthropic program available to PAs and PA students. IMPACT Grants provide an opportunity for PAs to give back using their medical expertise in their own communities and in underserved areas around the world. Take a look at the profiles of several of our grantees on our website.

In 2015, we also made it a priority to increase communications with our loyal donor base and with the broader population of our sister organization, AAPA. We've added a monthly newsletter to keep our donors abreast of Foundation news and a quarterly newsletter to all AAPA fellows. In addition, since social media is a clear channel for reaching our audience and increasing awareness of our efforts, you can now find us on Facebook.

All our efforts are possible because our donors are passionate about our mission. We offer our appreciation for your support and for sharing our excitement about the future of the PA profession and PA philanthropy.

Sincerely yours in patient health,



Lynette Sappe-Watkins, CFRE
Executive Director



SCHOLARSHIP AND GRANT RECIPIENTS

Student Scholarship Recipients

The scholarship program is the bedrock of the PA Foundation's programs. Over the years, we have awarded more than \$1 million in scholarships to PA students, shaping the careers of more than 1,400 practicing PAs. Recipients are student members of AAPA and attend PA programs around the U.S.

AAPA Rural Health Caucus Scholarship

Lindsey Heft
Wichita State University
Ricardo Melendrez
Heritage University

Bristol-Myers Squibb Endowed Scholarship

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Salus University
Paul Gonzales
University of Texas Southwestern
Marc Robinson
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NCCPA Endowed Scholarship

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Procter & Gamble Endowed Scholarship

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Massachusetts College of Pharmacy
and Health Sciences
Aivi Phung
Loma Linda University
Hollie Rudolph
University of Florida
Katherine Spears
Daemen College

Grant Recipients

IMPACT Grants

PAs are problem solvers who are constantly seeking new ways to help patients. PA Foundation IMPACT Grants give PAs and PA students opportunities to test innovative ideas that incorporate PA-led models of care into the healthcare delivery process. We award grants of up to \$10,000 to support community-based projects designed to improve health outcomes.

Alaska Health Fair Inc.
(submitted by Kari Bernard, PA-C)
Grant Amount: **\$2,500**
Project Name: **Hosting a Health Fair for a Homeless Population in Alaska**

Good Shepherd Ministries of Oklahoma
(submitted by Adriana Paredes, PA-C)
Grant Amount: **\$5,000**
Project Name: **Newly Diagnosed A1c Medicine and Supplies**

High Country Community Health
(submitted by Ruth G. Dotson, PA-C)
Grant Amount: **\$5,000**
Project: **High Country Community Health Hepatitis C Clinic**

Jefferson College of Health Sciences
(submitted by Wilton C. Kennedy, DHSc, PA-C)
Grant Amount: **\$5,000**
Project: **Overcoming Vaccine Hesitancy Through Motivational Interviewing**

Master of PA Studies Program at St. Catherine University
(submitted by Tara Rick, PA-C)
Grant Amount: **\$3,700**
Project Name: **“See and Treat” Cervical Cancer Screening and Treatment in Tanzania**

Pediatric Specialists of Virginia
(submitted by Kathleen Scarbalis, PA-C)
Grant Amount: **\$900**
Project Name: **Physical Activity Initiative in Pediatric Acute Lymphoblastic Leukemia Patients**

Stephens Memorial Hospital
(submitted by Barbara Medina-Palacios, PA-C)
Grant Amount: **\$5,000**
Project Name: **Stephens Memorial Hospital Diabetes Education Program**

Touro University Nevada
(submitted by Tameem H. Sabry, PA-S)
Grant Amount: **\$10,000**
Project: **Touro Nevada Mobile Healthcare Clinic Program**

University of California-Davis
(submitted by Keith Byrd, PA-S)
Grant Amount: **\$10,000**
Project Name: **Project ADAPTS: Action on Diabetes Awareness and Periodontal Treatment in Sacramento**

Wagner College PA Program
(submitted by Michael Rota, PA-C)
Grant Amount: **\$9,200**
Project Name: **Traditional Birthing Attendant (TBA) Training Campaign**

Global Outreach Grants

In North America, Africa, Asia and beyond, PAs are taking healthcare farther than ever. Our Global Outreach Grants promote sustainable healthcare and health education for those who need it most. We invest in worthwhile projects like medical and public health missions and healthcare education programs.

Emory University PA Program
(submitted by Jeremy Amayo, PA-S)
Grant Amount: **\$4,017**
Project: **Designing an HIV Prevention Curriculum for Migrant Farmworkers in Georgia: A Health Professions Student Collaborative**

MEDEX Northwest and Health Leadership International
(submitted by Alicia Quella, PA-C)
Grant Amount: **\$9,200**
Project: **Physician Associate Skill-based Training in the Lao PDR**

Three Strands
(submitted by Michael Taylor, PA-C)
Grant Amount: **\$5,500**
Project: **Malaria Education, Eradication, and Treatment Program**

Robert K. Pedersen Global Outreach Grants

There is no more passionate legacy of commitment to global health, PAs, and the PA Foundation than the Robert K. Pedersen Global Outreach Endowment. Established in 2005 through a gift from Don and Kathy Pedersen's Family Foundation, the endowment provides financial support to PAs and PA students who seek to improve healthcare in underserved communities. Funding helps enhance or expand existing healthcare and health education programs and affords PAs and PA students hands-on experience in healthcare delivery, leadership and project management.



Arcadia University
(submitted by Donna Agnew, PA-C)
Grant Amount: **\$14,660**
Project: **A Medical and Public Health Mission in Nicaragua**

Carilion Medical Center
(submitted by Wilton C. Kennedy, DHSc, PA-C)
Grant Amount: **\$8,951.83**
Project: **Magale Health Project**

Foundation for Cancer Care in Tanzania
(submitted by Tara Rick, PA-C)
Grant Amount: **\$5,950**
Project: **Dispensary Level Cancer Education in Tanzania**

GRANT PROJECT SPOTLIGHTS

Arcadia University's Medical and Public Health Mission in Nicaragua

"For the first time in my education, I learned what it feels like to make a difference in someone else's life through medicine while working in Sabana Grande, Nicaragua. There is no classroom lecture, assignment, or test that is capable of teaching me how to compassionately care for an individual as I did and words can't explain how thankful I am for that experience."

– Katie Stebbins, Arcadia University PA Student

Arcadia University's 2015 Robert K. Pedersen Global Outreach Grant supported the school's annual Global Medical Brigades project, which sends PA students to volunteer in a developing country during their didactic year. The students triage patients and assist providers with patient evaluation, diagnosis, assessment, and treatment. The 2016 Arcadia University Public Health and Medical Global Brigade traveled to Nicaragua, where they treated 1,464 patients with chronic and infectious diseases and provided medications and patient education.



High Country Community Health's Hepatitis C Clinic

"Without the screening program and assistance with treatment, I would likely have liver failure, liver cancer and/or possible death within the next few years. You are saving my life."

– High Country Community Health Patient

High Country Community Health's 2015 IMPACT Grant project was designed to identify and promote treatment of underserved patients in rural North Carolina with chronic hepatitis C. The project goals are to screen at-risk patients for hepatitis C, provide funding for pre-treatment labs and workup, and promote vaccination against hepatitis A and B.



Carilion Medical Center and Jefferson College of Health Sciences PA Program's Magale Health Project

The Magale Health Project, which received funding through the 2015 Robert K. Pedersen Global Outreach Endowment, aims to improve healthcare and health education in the Magale region of eastern Uganda. During two trips to Uganda, the project team implemented initiatives focused on providing education about proper skin and eye care techniques for adults and children with albinism, training local teachers to perform vision exams, and educating local healthcare workers about maternal and newborn health.



Touro University Nevada's Mobile Healthcare Clinic Program

Purchased privacy screens, portable spirometers, and ear curette systems to effectively serve the needs of homeless patients

A team of Touro University Nevada PA students and faculty members utilized their 2015 IMPACT Grant to expand the care capacity of the student-run Touro Mobile Health Clinic in order to better serve the homeless population of Las Vegas, including homeless veterans.



Foundation for Cancer Care in Tanzania's Dispensary Level Cancer Education in Tanzania

- 43 Tanzanian healthcare providers received cancer training
- 69% of participants had never received cervical cancer training

Funded by a 2015 Robert K. Pedersen Global Outreach Grant, PAs and PA students led cancer education curriculum and training sessions for dispensary level medical workers and midwives in Tanzania. The project distributed tests to all participants before and after the training session to evaluate their pre- and post-training cancer knowledge.





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Individual donors whose gifts totaled \$50 or more are recognized below.

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Maggie Ungureanu
Jose J. Ventura
Sharon Verity
Virginia Viera
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Vincent J. Walsh
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Frank D. Warren
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Roger Weaver
Sarie Weiss
Brittany West
Wendell S. Wharton, Jr.
Carey Wheelhouse
Sherren White
Ronald Lee Whitener
Jean Whitten
Carol Priez Wilburn
Hannah Wilhelm
Diane C. Williams
Jeff rey Williams
Patrick Williams
Rufus Williams
Sheryl Williams
James Dale Williamson
Shelly Williamson-Esnard
Joshua Williford
James A. Wilson
Paul Thomas Wilson
Jamie Winslow
Edmund J. Wise, Jr.
Robert C. Witcosky
Christopher James Wittmann
Carol D. Wojcik
Erin Wolf
Susan J. Wolf
Bethany Wood
James Wood
Carl Woofter
Robert L. Wooten
Gregory Wright
Michelle Wright
Suzanne York
Roberta Yoshimura
Elena Zalan
Jorge M. Zarate
Barbara Melody Zelazo
Timothy Zerger
Josie Zuckerman

Organization and Corporate Supporters

A.T. Still University
AAPA Insurance Services/CM&F Group
Allergan
AstraZeneca Pharmaceuticals LP
Boehringer Ingelheim Pharmaceuticals, Inc.
Bristol-Myers Squibb Company
Canopy Innovations, Inc.
Chevron and the University of Utah Global Partners
Eisai Inc.
Florida Academy of Physician Assistants
Freeman
George Washington University School of Medicine and Health Sciences
HEALTHeCAREERS Network
Health Monitor Network
Keck School of Medicine of USC, Division of Physician Assistant Studies
Minnesota Academy of Physician Assistants

MinuteClinic
NCCPA
Nebraska Academy of Physician Assistants
Novo Nordisk Inc.
Pfizer Inc.
PhRMA
Physician Assistant Education Association
Procter & Gamble
Purdue Pharma L.P.
Sanofi
Takeda Pharmaceuticals U.S.A., Inc.
Teva Respiratory
Quinnipiac University PA Student Society
Wake Forest University PA Program
Wolters Kluwer/Lippincott Williams & Wilkins

Corporate Council Members

Grand Benefactor

\$30,000+

Novo Nordisk Inc.
Bristol-Myers Squibb Company
Purdue Pharma L.P.

Benefactor

\$20,000

AstraZeneca Pharmaceuticals LP
Boehringer Ingelheim Pharmaceuticals, Inc.
Eisai Inc.
Pfizer Inc.
Sanofi
Takeda Pharmaceuticals U.S.A., Inc.

Supporting

\$10,000

AAPA Insurance Services/CM&F Group
Allergan
PhRMA
Procter & Gamble

FINANCE

PA Foundation for the Period Ended December 31, 2015

Audited by Tate & Tryon

Statement of Activities

Revenue

Corporate Support	\$399,434
Individual Support	\$163,260
Investment income (loss)	(\$11,093)
Total Revenue	\$551,601
Expenses	\$891,131
Change in Net Assets	(\$339,530)

Statement of Financial Position

Assets

Cash & Cash Equivalents	\$84,590
Investments	\$3,034,609
Receivables & Prepaid Expenses	\$4,419
Total Assets	\$3,123,618

Liabilities	\$53,767
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Net Assets

Unrestricted	\$1,118,299
Temporarily Restricted	\$985,624
Permanently Restricted	\$965,928
Total Net Assets	\$3,069,851
Total Liabilities and Net Assets	\$3,123,618

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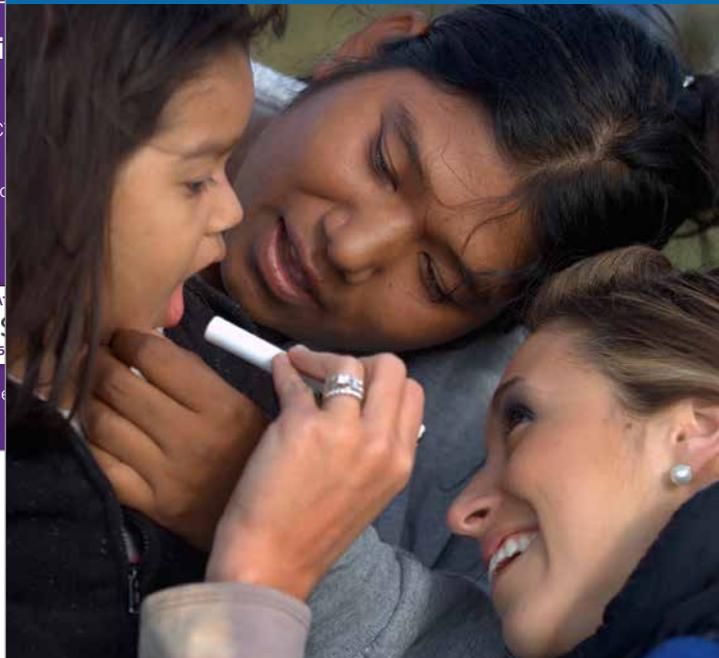
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(Left) Web ad (Right) Ad for PA Pro and JAAPA



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